

Public Services Reform (Scotland) Act 2010

The Public Services Reform (Scotland) Act 2010 requires us to publish certain information on our expenditure. This promotes openness and transparency across the Scottish public sector.

Crown Estate Scotland¹ Statement of Expenditure 2020-21

- **Revenue account payments in excess of £25k** - see Annex 1 below
- **Public Relations/Marketing** – £195k
- **Overseas Travel** – £0
- **External Consultancy** – £438k
- **Hospitality & Entertainment** – £0

Expenditure on Public Relations includes:

- Advertising, marketing, and branding
- Social media
- Design work and publications
- Donations and sponsorship
- Subscriptions
- Event management
- In-house staff costs
- Any other promotional activity

Members of staff who received remuneration in excess of £150,000 (does not include receipt of pension, voluntary severance compromise agreements or redundancy payments): **n/a**

Statement of Efficiency, Effectiveness and Economy

Crown Estate Scotland is committed to delivering increased value through improvements in the economy, efficiency and effectiveness of its functions.

We are self-funded and do not receive funding towards running costs from Scottish Government. All our revenue profit is paid to the Scottish Consolidated Fund, which is managed by Scottish Government Ministers.

Our core values of commercialism, integrity, excellence, and collaboration support a culture of careful financial and risk management, and a focus on results and outcomes over inputs and outputs.

In 2020-21 we delivered:

- £11.5m revenue profit returned to The Scottish Government for public spending
- Capital investment fund of £35.6m

Promotion of Sustainable Economic Growth

Regarding promoting sustainable economic activities on the Scottish Crown Estate, key activities in 2020-21 include:

- Launch of ScotWind, the first offshore wind leasing round in Scottish waters for over a decade.
- Progressing leasing review for aquaculture to ensure seabed being used to deliver best value, including financial return and sustainability. Updated terms will come into effect in early 2023.
- Entering into a formal agreement with North Ayrshire council to work together, identifying opportunities for regeneration and investment in the area. Active engagement underway with two other councils to reach similar agreements
- Completing options appraisal for land at Ordiquish and initiated a master-planning exercise for Mostodloch, both on the Fochabers Estate.

Commitment to operating sustainably

Environmental sustainability of the assets is key to our long-term success as an asset manager and investor, and to our ability to generate lasting value for Scotland. In 2020-21 we continued to work with the Scottish Government, partners and communities to encourage sustainable practices, to invest in public access and education activities to enhance public use and understanding of the natural environment.

We also developed a Crown Estate Scotland Climate Change Action Plan² in 2020-21 covering our direct operations and how we may positively influence the sectors we work with. The plan commits us to achieve zero direct emissions by 2040.

Crown Estate Scotland's assets are significant in supporting the delivery of Scottish Government objectives relating to the environment. Under the Wildlife and Natural Environment (Scotland) Act 2011, the 'Six Big Steps for Nature' set out in Scotland's Route Map to 2020 are integrated into our business planning. Our [Biodiversity Statement](#) was updated in May 2019 and our report on actions taken to meet our biodiversity duty are reported in detail our first Biodiversity Duty Report.³

This report set out our activity across a number of areas including improving access at Glenlivet Estate, funding marine litter projects, forestry certification, the Tomintoul & Glenlivet Landscape Partnership Project, support school projects, volunteering, and more.

² <https://www.crownestatescotland.com/media-and-notices/news-media-releases-opinion/our-plan-to-tackle-emissions-and-adapt-to-climate-change>

³ <https://www.crownestatescotland.com/resources/documents/biodiversity-duty-report>

Procurement

All significant procurement activities were carried out via the Scottish Government's Public Contracts Scotland website. Wherever possible, use was made of public sector Framework Agreements (these agreements often offer better commercial terms than an organisation such as Crown Estate Scotland could achieve acting independently). We were active in Scottish Government Procurement Best Practice networks.

Annex 1

Revenue account payments in excess of £25k

Date	Payee	Description	Amount
09/04/2020	Savills (UK) Limited	Estate Management	26,116.72
09/04/2020	Avison Young	Consultancy	30,443.77
22/04/2020	HMRC PAYE	March 20 PAYE	76,399.56
30/04/2020	Willis Towers Watson	Insurance	105,792.70
01/05/2020	HMRC VAT	Q4 19/20 VAT Return	516,206.17
08/05/2020	Strutt & Parker	Valuation Fee	54,000.00
15/05/2020	RYDEN	Quarterly Rent and Service Charge	26,682.96
15/05/2020	BIDWELLS	Estate Management	76,755.03
22/05/2020	HMRC PAYE	April 20 PAYE	86,180.27
09/06/2020	BIDWELLS	Estate Management	54,347.71
16/06/2020	Speyside Renewable Energy Partnership Ltd	Forestry annual true up	32,838.66
22/06/2020	HMRC PAYE	May 20 PAYE	94,996.86
23/06/2020	Fisheries Management Scotland	Project Support	25,000.00
30/06/2020	Jones Lang Lasalle	Valuation Fee	26,734.94
07/07/2020	Savills (UK) Limited	Estate Management	115,605.90
14/07/2020	Savills (UK) Limited (Urban)	Property Service Charge	25,950.56
14/07/2020	BIDWELLS	Estate Management	65,314.02
21/07/2020	Savills (UK) Limited	Estate Management	34,078.80
22/07/2020	HMRC PAYE	June 20 PAYE	91,238.56
05/08/2020	RYDEN	Quarterly Rent and Service Charge	30,448.20
07/08/2020	BIDWELLS	Estate Management	62,402.62
18/08/2020	Savills (UK) Limited (Urban)	Property Service Charge	34,146.16
21/08/2020	HMRC PAYE	July 20 PAYE	93,335.00
01/09/2020	Access UK Ltd	Software Licence	29,480.58

01/09/2020	Savills (UK) Limited	Estate Management	47,343.90
15/09/2020	Savills (UK) Limited	Estate Management	35,878.80
15/09/2020	BIDWELLS	Estate Management	60,340.99
22/09/2020	HMRC PAYE	August 20 PAYE	89,266.23
23/09/2020	Scottish Consolidated Fund	19/20 Net Revenue Tranche 4	3,000,000.00
12/10/2020	Argus Software	Software Licence	48,024.00
12/10/2020	BIDWELLS	Estate Management	61,269.48
13/10/2020	HMRC VAT	Q2 20/21 VAT Return	515,019.87
21/10/2020	WARDELL ARMSTRONG	Estate Management	27,097.24
21/10/2020	Savills (UK) Limited	Estate Management	40,503.30
22/10/2020	HMRC PAYE	September 20 PAYE	89,281.04
11/11/2020	BIDWELLS	Estate Management	56,025.02
17/11/2020	Savills (UK) Limited	Estate Management	36,462.30
20/11/2020	HMRC PAYE	October 20 PAYE	82,920.65
27/11/2020	Testcard Ltd	Return of tenant deposit	65,241.80
01/12/2020	TG Holdcroft (Motors) Ltd	Fixed Asset Purchase	30,526.92
10/12/2020	Cushman & Wakefield LLP (UK)	Office relocation services and relet relet fee (different properties)	28,230.54
10/12/2020	BIDWELLS	Estate Management	60,101.03
15/12/2020	Scottish Consolidated Fund	19/20 Net Revenue Tranche 5	2,970,998.15
22/12/2020	HMRC PAYE	November 20 PAYE	84,853.11
29/12/2020	BIDWELLS	Estate Management	57,340.20
29/12/2020	Savills (UK) Limited	Estate Management	59,864.75
11/01/2021	Savills (UK) Limited	Estate Management	34,078.80
11/01/2021	SJS Property Services Limited	Office fit out	99,337.63
11/01/2021	Grosvenor Systems Limited	Software Licence	126,836.40
18/01/2021	Savills (UK) Limited	Estate Management	41,608.56
19/01/2021	John Anderson Joinery	Property Costs	28,276.64
22/01/2021	HMRC PAYE	December 20 PAYE	87,406.95
26/01/2021	Grosvenor Systems Limited	Project Support	29,040.00
29/01/2021	HMRC VAT	Q3 20/21 VAT Return	107,462.83
02/02/2021	Savills (UK) Limited	Estate Management	31,084.50
10/02/2021	Savills (UK) Limited	Estate Management	36,843.36

12/02/2021	Scottish Consolidated Fund	20/21 Net Revenue Tranche 1	2,000,000.00
16/02/2021	ESRI (UK)	Software Licence	33,900.17
16/02/2021	BIDWELLS	Estate Management	61,538.98
22/02/2021	HMRC PAYE	January 21 PAYE	87,568.69
25/02/2021	Savills (UK) Limited	Estate Management	95,809.50
12/03/2021	Autosales Kirriemuir Ltd	Fixed Asset Purchase	26,060.00
16/03/2021	Avison Young	Consultancy	39,570.00
16/03/2021	Dumfries and Galloway Council	Contribution to reinstatement works	41,000.00
16/03/2021	BIDWELLS	Estate Management	53,151.30
16/03/2021	Marine Scotland - Scottish Government	Project Support	122,643.20
22/03/2021	HMRC PAYE	February 21 PAYE	88,544.40
23/03/2021	John Anderson Joinery	Property Costs	164,557.49
29/03/2021	Avison Young	Consultancy	41,808.00
29/03/2021	Savills (UK) Limited	Estate Management	68,538.43
31/03/2021	The Crown Estate	Income Apportionment	28,932.31
31/03/2021	Scottish Consolidated Fund	20/21 Net Revenue Tranche 2	2,000,000.00
31/03/2021	John Anderson Joinery	Property Costs	70,577.95
31/03/2021	William Waugh & Sons (Builders) Ltd	Property Costs	101,270.34